

Hewlett-Packard ProLiant Configurator

Information system for the configuration, offer and sale of HP server products in national HP sales networks

Specialized business (B2B) and configuration system developed for the Hewlett-Packard sales network. The system creates an on-line channel for the distribution of HP ProLiant servers and all accessories.

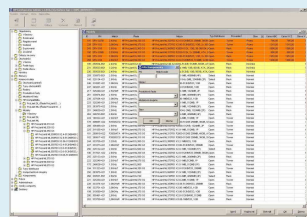
The system forms a direct link between the company's production program and the business models of specific markets, which enables continuous attending to the whole Manufacturing-Central-Distributor-Dealer chain. The flexibility of the system makes it possible to introduce any, whatever complicated, products and their configuration rules including sophisticated rules for price setting and calculations of discounts.

The national central has, in addition to taking-over of a common product range, the possibility of creating its own local products and forming its own local business policy.

The multilanguage system contains a total of 5 modules and its server part uses the Linux platform. The system works in the Intranet and Internet environments and it has been put on the market in the Czech Republic and in Slovenia. Its expanding to other countries is being prepared.



Web interface in the HP standard



Admin interface for the management and configuration of the whole system

Purpose:	Custom solution for Hewlett-Packard
Installation:	HP Czech Republic HP Slovenia HP Romania, Bulgaria, Serbia and Montenegro (in preparation)
Types of users:	Sales managers and HP central marketing HP sales network distributors HP sales network dealers System administrator (on all levels)
Environment:	Internet, Extranet
Technology:	Database: PostgreSQL (Linux) Application server: PHP (Linux) Clients: HTML browser, Win32 application
Number of users:	> 1000
Main functions:	Offer of HP server products (ProLiant, ProCurve, StorageWorks, Racks, ...) Dynamic configurator for all products Dynamic calculation of configuration price including dynamic fixing of margins Demand with price guarantee registration and management Order registration and management Bulk delivery by distributor Claims Bonus Shop (bonuses for partners) Publishing of news in individual sales channels Document Management System Multilanguage ability
Share in the project:	Analysis, development, installation, maintenance, system support, applications support, remote management

